



Summer's here and so is the third issue of *inform*!

There's been a lot of exciting developments recently, from the Customer Event day, new business signings and the Reynolds and Reynolds purchase, details of which can be found inside this month's issue.

So treat yourself to an ice cream, sit back and read on for all the latest news.

DCS Customer Event Day

DCS held our first Customer and Partner Open day on 15th June. We would like to thank all of you who took time out of your busy schedules to come along. The feedback received shows that you found the day extremely informative and a lot of fun. Below are some snippets of the feedback for you to read for yourselves.



A short note of thanks to you and your team for yesterday's event. It was thoroughly enjoyable and clearly you have a highly motivated (and fun) team of angels. In particular I would like to thank you for your kind words of encouragement during the creative play in the afternoon.



Many thanks for a great day out yesterday. I really enjoyed the event and it was good to meet you guys and some of the business partners. Good result at the end of the day too!



Andy was sent a personal letter thanking him (and his marvelous team!) for an excellent day out at Henley. He said whilst the day was somewhat demanding, the content and recipe of business mixed with pleasure and fun certainly justified the length of the day (as well as a few hours in the car!). He asked you pass on his grateful thanks to the rest of the team.



You will see from the photographs that the weather was on our side and we were able to spend the afternoon having fun in the sun. Later on in the evening we watched England qualify against Trinidad & Tobago, it's just a shame our team could not go the distance this time. Congratulations to Italy!!



We look forward to seeing you at our next Customer and Partner Open day in 2007!!



In Summary

We have been working hard to bring you the useful and informative content.

Read on for all the latest news and information including:-

- Customer Event Day
- Employee Profile
- Competition
- GDMS e-Docs
- GDMS v5.17.2
- GDMS Helpdesk Tips
- xCenta Health & Safety Lite Package

As always if there is anything you would like to see in future issues then please let us know.

For more information

Contact the *inform* editorial team on 01926 488 200

Welcome



Welcome once again to your next edition of the *inform* newsletter. This summer has been a tremendous period of change for DCS Automotive, with the announcement of an offer from Reynolds & Reynolds to acquire the DCS business kicking things off in May. Reynolds are a major global player in the dealer systems market, with many exciting solutions to bring to enhance our existing portfolio, and I'm really looking forward to being able to announce the completion of the deal at the end of July.

As if the market was waiting to see an end to the speculation about who was talking to DCS, as soon as the offer was made public we have been very busy with enquiries from our customers and prospects on how we can help them. We held our first-ever Customer Open Day in June, which judging by the feedback I received from many of you personally on the day and since, was a tremendous success. Many of our Partner solutions were showcased, and we even found time for a round of golf in the brilliant sunshine that we enjoyed on the day. Business has gone from strength to strength, the highlight being selected by VW UK to implement a national Trade Parts Management system based on our SAP-powered DCS Vision solution. I hope this pick-up in business is an indication that you are enjoying a similar trading boom. Have a great summer.

Andy Sant MD

Employee Profile

Suzanne Simmonds
Development Manager



Suzanne joined DCS from Keep Trust Motor Group, in October 1992.

Since joining, Suzanne has carried out a number of roles for DCS, including pre-sales support, training, consultancy, business process reviews, on-site implementation of GDMS and Showroom products and has also acted as a consultant analyst, supporting the SAP team over the past couple of years.

Currently managing the GDMS development team, her role includes controlling the busy work schedule for the team between releases and planning future releases, supporting the team where more in depth analysis is required, research and analysis of potential Progress and third party products for integration. Suzanne still gets involved directly in larger, bespoke development projects, working closely with customers, from requirement stage through to delivery.

If you'd like to know more about one of our employees email us and let us know.

Competition Time!

Simply answer the question provided below correctly for your chance of winning an M&S gift voucher for £50:-

What is the name of the rules engine that is used to build GDMS e-Docs?

The first correct entry chosen at random will win! Just email your answers, with the word 'Competition' in the subject line to our email address: inform@dcsautomotive.co.uk

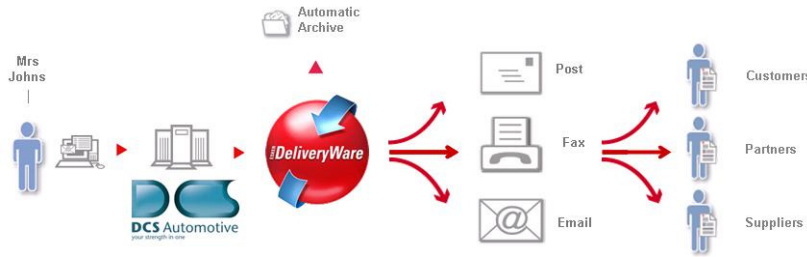


Terms and Conditions

- Employees of DCS Automotive Ltd and their family members may not enter.
- Only one entry per person.
- The competition will close on 15th September 2006.
- The winners will be notified by 24th December 2006.
- There is no cash alternative and the prize is not transferable or exchangeable.

GDMS e-Docs

GDMS e-Docs is built on the patented Esker DeliveryWare Rules Engine, creating an end-to-end document process automation solution enabling you to send business-critical documents, regardless of source, directly out of your GDMS application.



GDMS e-Docs eliminates costly and time-consuming manual procedures while creating secure, compliant, and accountable document communication. The package is a fixed price solution which includes hardware licensing and consultancy.

Your dealership will no longer be constrained by the slow and expensive manual steps required in the production, archive and delivery of paper based documents. With automating the exchange of critical business documents between customers, business partners and suppliers regardless of source, format and destination, document delivery costs can be reduced by up to 90%. This can be gained quickly through eliminating the manual labour costs and the material costs for printers, fax machines, equipment maintenance, paper, ink supplies, telephony charges, and more.

The GDMS e-Docs Package Solution enables you to:

- Automatically convert GDMS output to fax, SMS and email
- Improve the presentation of your documents
- Reduce print and post costs

For more information contact nicola.dunajewski@dcsautomotive.co.uk.

GDMS 5.17.2

There are more than 64 specifications included in latest 5.17.2 release of GDMS launched later next month, these include:-

- GDMS user security improvements with the new user password expiry.
- Numerous manufacturer specific enhancements, including Nissan, Kia, Volkswagen, Audi, Seat and Skoda price updates.
- MAN Stock locator.
- Identify record locks simpler and easier to read.
- Parts pick list sort.



GDMS Helpdesk Tips

To assist you with any queries that you may have, the Helpdesk team will always make logging a call a pleasant experience, and are always eagerly waiting to hear from you. This can be via telephone, Fax, e-mail or calls logged direct via our website. You will be advised of a call reference number for each call logged.

Tel 0870 9024310
 Fax 0870 9024311
 Email helpdesk@dcs-automotive.co.uk
 Web <https://helpdesk.dcs-automotive.co.uk>

Telephone

Need to discuss direct with consultant.

Fax

For sending error reports screen prints or documents

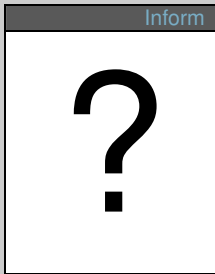
Email

This email is received by all of the helpdesk team and can be used to send Spreadsheets, screen prints etc.

Website Logging

This is a highly secure website which is only for the use of our customers. Each customer will have their own unique username and password and can log and view status of their own calls. If this method of call logging interests you and you do not have the username and password please contact the Helpdesk, and we will take you through the next steps.

Next Issue



The next issue of **inform** will be out in October 2006.

We will bring you all the latest product and industry news including:

- Reynolds & Reynolds Update
- Product launch of the new xCenta Training module
- Internet Marketing Ideas
- GDMS 6.0!!!
- and more...

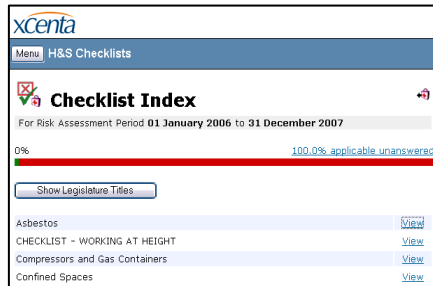
If you would like to contribute with ideas for articles or your views or comments on **inform** then please email us at:-

inform@dcsautomotive.co.uk

or write to us at:-

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Clarendon Square,
Leamington Spa,
Warwickshire,
CV32 5QJ.

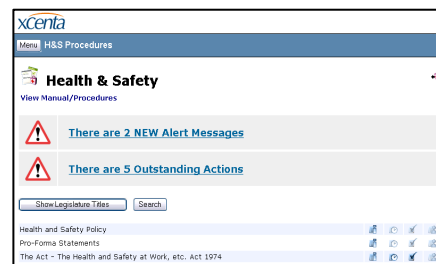
xCenta Health & Safety Lite



Whilst there is an increasing number of dealer groups using the Health & Safety system, we recognised there is a gap in the market for smaller dealerships. Many independent dealers with one or two sites have a growing need to identify and manage the risks within their

business. They need a system that is cost and time effective in doing so without having the overhead of health and safety expertise.

To meet this need we have developed Health and Safety "Lite" which is broken down in bite size modules that allow you to manage and monitor risks, and make sure all the appropriate checks are in place in your dealership. You also have a graphical overview on the current status of health and safety in your business.



Working with Health and Safety experts, Signum, we make sure that you have a system which is immediately updated with any news, changes and updates to Health and Safety legislation, keeping you and your employees up to date with critical information, allowing you to make sure your business is compliant.

For more information please contact ruby.gill@dcs-automotive.co.uk



"Nope, no airbags. But did I mention the heavy-duty seatbelts?"

The last laugh?